# Lee Kelly

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#### Experience

#### **Daytona Employment**

Marketing Manager

Daytona Beach, FL

#### October 2024 - Present

- Develops and executes marketing strategies for Daytona Employment and its diverse client portfolio across various industries.
- Utilizes strong problem-solving abilities to address business challenges effectively.
- Collaborates proactively with team members to achieve shared objectives.
- Gains experience in digital advertising strategies and SEO management.

#### The Crypto Merchant

Digital Marketing Assistant

Daytona Beach, FL

#### April 2024 - October 2024

- Managed social media marketing campaigns to drive engagement and communication for a leading cryptocurrency hardware wallet retailer.
- Developed and executed targeted digital advertising strategies to increase brand awareness and sales.
- Analyzed campaign performance data to provide insights and recommendations for future marketing efforts.
- Created and curated engaging content for various social media platforms, resulting in a 15% increase in follower engagement.

## Raasta Deals

Marketing Coordinator

Daytona Beach, FL

#### November 2023 - April 2024

- Supported marketing initiatives with a focus on outreach and engagement for the e-commerce platform.
- Developed targeted prospect lists and databases to identify and cultivate potential client relationships.
- Executed email marketing campaigns to nurture leads and drive customer retention.
- Researched and compiled detailed information to support outreach and funding efforts.

### MacData Background Screening

Marketing Associate

Daytona Beach, FL

## May 2023 - November 2023

- Contributed to the development of B2B marketing strategies aimed at increasing client acquisition.
- Created promotional materials, including brochures and digital presentations, to support sales and marketing objectives.
- Assisted in managing the company blog and implementing basic SEO strategies to improve online visibility.
- Conducted market research to identify industry trends and competitor activities.

# Education

# Southern New Hampshire University

Marketing

President's List (all semesters), 4.0 GPA

Bachelor of Science

### January 2023 to October 2025

Pursuing a business-related degree, developing a strong foundation in market dynamics, consumer behavior, and communication strategies relevant to client interaction and needs assessment.

### Certifications

## **Fundamentals of Digital Marketing**

Google

March 2023

# Social Media Marketing

**HubSpot Academy** 

June 2025

## **Skills**

# Marketing & Professional

Client Prospecting & Outreach, Social Media Marketing, Digital Advertising, Relationship Building, Customer Service Excellence, Strong Communication Skills, Team Collaboration, Problem Solving, Results-Drive, Strong Work Ethic & Proactive, Time Management & Detail-Oriented

# **Technical & Analytical**

Market Research, Data Compilation & Analysis, Database Building & Management, SEO Management, Web Development, Open-Source Software & Self-Hosted Applications, Microsoft Office Suite, Google Drive